

Kerri B. Kelshall-Ward
Transcript History August 2003-Present

Neighborhood Reinvestment Training Institute
Neighbor Works America

Homeownership and Community Lending Professional Certificate Program of Study

Participants earning their Professional Certificate take a combination of required and elective courses that enables candidates to:

- Design and deliver a comprehensive pre- and post- purchase homebuyer education program that supports homebuyers before, during, and after the home purchase;
- Develop an effective housing counseling program that eliminates barriers to homeownership and offers alternatives to foreclosure;
- Understand the process and regulations of mortgage lending; and
- Identify flexible loan products that meet the individual needs of their customers.

August 2003

The Non-Profit Mortgage Broker
Involving New Homeowners in the Community
Helping Homeowners Avoid Delinquency and Predatory Lenders

December 2003

Homebuyer Education Methods: Training the Trainer

May 2004

Compliance with State and Federal Regulations
Lending Basics for Homeownership Counselors

August 2004

Credit Counseling for Maximum Results
Symposium: Home Ownership Education and Counseling: Where Do We Go From Here?
Introduction to Housing Counseling

June 2005

Managing a Successful Voucher Homeownership Program
Creating a Successful Voucher Homeownership Program
Home Equity Conversion Mortgages

August 2005

Marketing Your Homeownership Program for Maximum Impact
Symposium: The Next Generation of Homeownership Partnerships:
What's the Real Bottom Line
Certified Homeowners Insurance Counselor Training Program

April 2006

Advanced Foreclosure Prevention
Helping Your Client Choose the Right Mortgage Product