

*Hill Development Corporation of Corporation of New Haven*

*Kerri B. Kelshall-Ward  
Deputy Administration of Housing Counseling*

***Experience, Qualifications and Achievements***

In my career at Hill Development Corporation of New Haven (“HDC”) I have accomplished the following in homeownership and related financial literacy and individual counseling:

1. Completion of Certified Financial Planning Program conducted by Quinnipiac University/Professional Development Institute-University of North Texas Certificate Program. The following are the courses successfully passed: Investment Planning; Insurance Planning; Risk Management; Income Tax Planning; Retirement Planning; Estate Planning; and Employee Benefits Planning.
2. Completion of HUD Housing Counseling Seminar, Helping Families Become Successful Homeowners: FHA Loss Mitigation, HUD Predatory Lending and Quality Assurance, Fair Housing and Equal Opportunity and HUD Affordable Rental Assistant Programs.
3. Completion of NeighborWorks Training Institute Homeownership and Community Lending Program of Study.
4. Certified to teach Freddie Mac CreditSmart Financial Literacy Program.
5. Conducted Freddie Mac CreditSmart “Train-the-Trainer” program to other Housing Counselors and Consultants.
6. Certified to teach FDIC “Money Smart” Financial Literacy Program.
7. Completion of Individual Development Account Training conducted by CTE.
8. Completion of Integrating Savings and Credit Training conducted by CFED.
9. Completion of CHFA Mortgage Underwriting Training.
10. Created and conducted First Time Home Buyer Workshops, Foreclosure Prevention Workshops, Home Equity Management Workshops, Becoming a Landlord, Landlord and Tenant Relations Workshops, Fair Housing and Credit Laws, Identity Theft and Anti-Predatory Lending Workshops.
11. Created and conducted numerous Connecticut Housing Finance Authority (CHFA) three (3) hour Homeownership Workshops. Provided training to over five hundred CHFA DAP approved mortgage clients.

12. Created and implemented a Loss Mitigation Program for clients that were either delinquent on their mortgages or facing foreclosure. Accommodated any clients that were in need of loss mitigation services. Specifically contracted by CHFA to service mortgage clients of Countrywide Mortgage Loans and New Alliance Bank that were in need of loss mitigation services

13. Contracted to provide comprehensive Financial Literacy training to approximately two hundred Empower New Haven, Inc.'s New Haven \$.A.V.E.\$. participants. I also played a key role in the recruitment of prospective participants.

14. Provided Individual Pre-Purchasing and/or Landlord Counseling to the clients of local financial institutions.

15. Assisted hundreds of buyers to purchase homes in the Greater New Haven County.

16. Provided budget, credit and housing counseling to hundreds of HDC "On-Track" and "Fast-Track" clients.

17. Assisted first-time homebuyers receiving the Hill Development Corporation of New Haven's ("HDC") Downpayment and Closing Cost Grant to purchase homes in the City of New Haven.

18. Played an instrumental role in helping HDC pass its Housing Urban Development (HUD) audit.

19. Marketed Empower New Haven, Inc's. Individual Development Account (IDA) and received approximately one hundred applications.

20. Helped to create HDC First-Time Home Buyer Workshop conducted entirely in Spanish by Spanish speaking business professionals.

21. Provided training to HDC Counseling Staff and Consultants.

22. Provided Financial Literacy Training to over seventy-five New Haven resident youths. Provided summer youth employment placement in the Housing Counseling Department for approximately ten (10) youths over a two year period.

Under the leadership of Ms. Kerri B. Kelshall-Ward, the Housing Counseling Department at HDC was awarded the highest level of funding from HUD for the provision of housing counseling services, for the year 2003. In the year 2004, 2005 and 2006 HDC was one of only two agencies in the State of Connecticut to receive such funding.